

FIG. 1

10

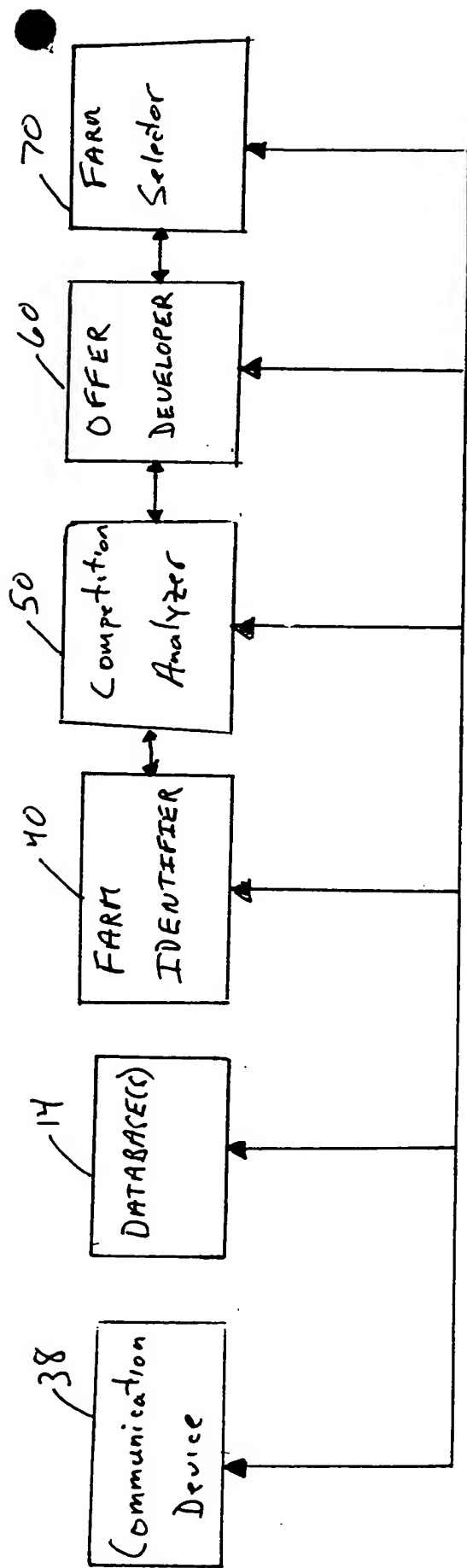


FIG. 2

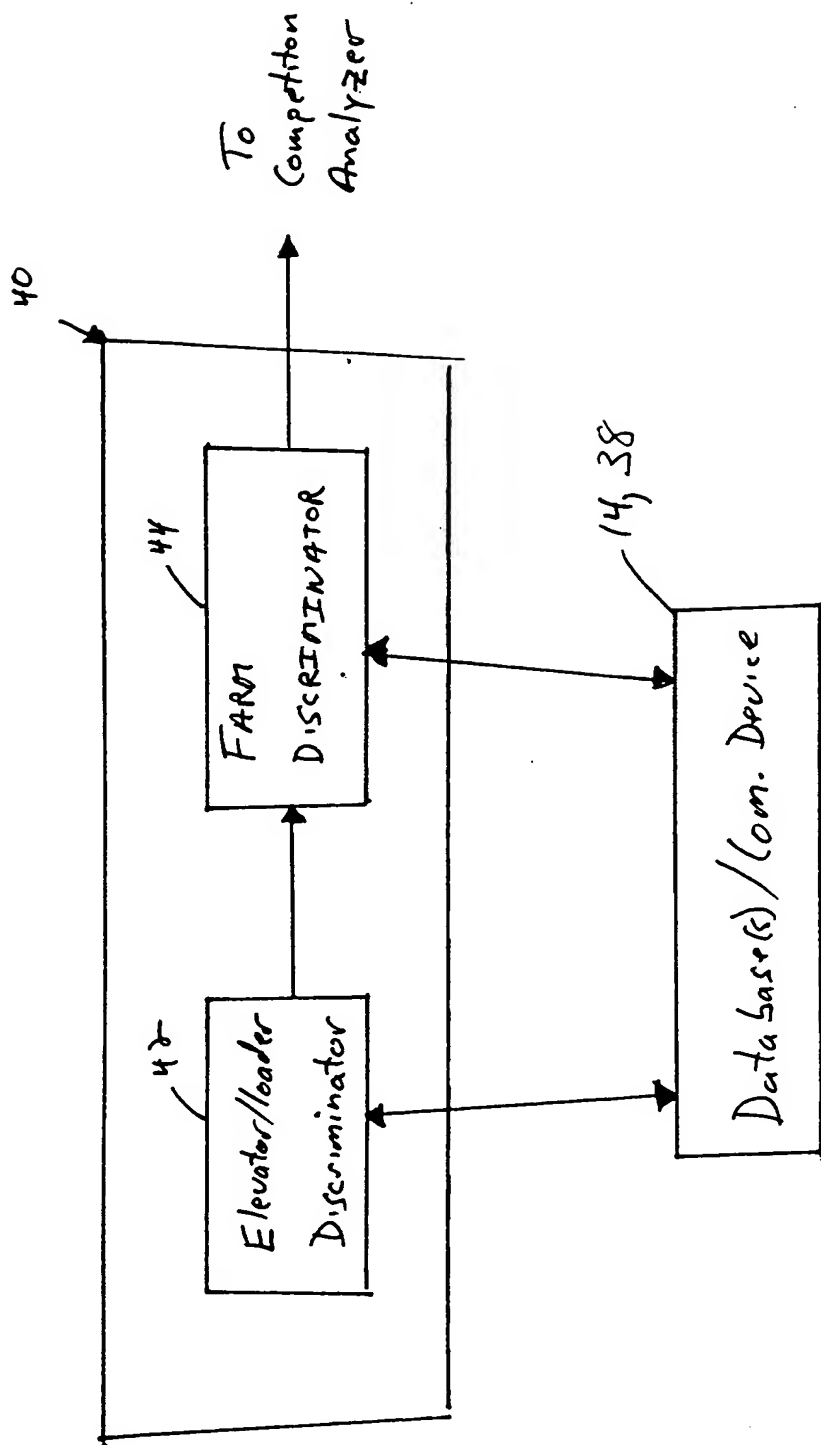


FIG 3

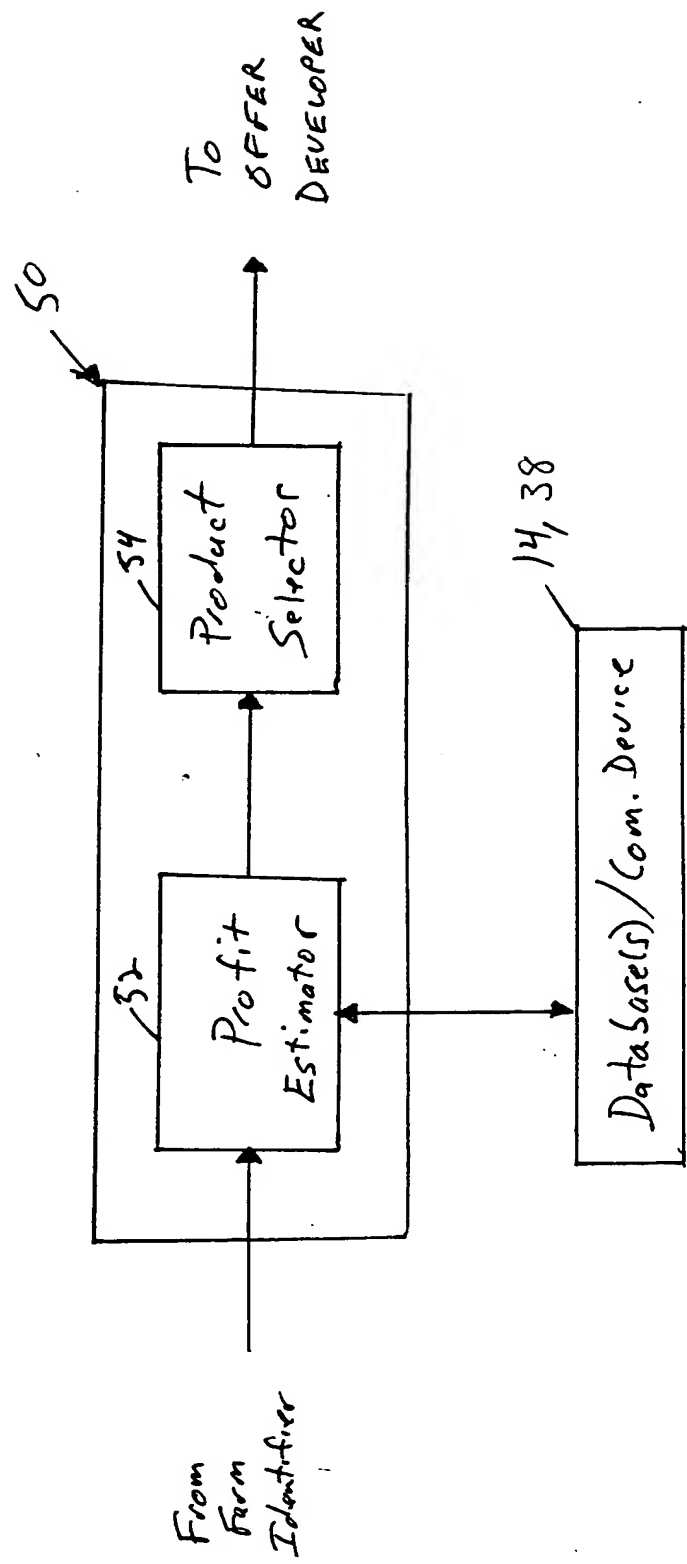


FIG. 4

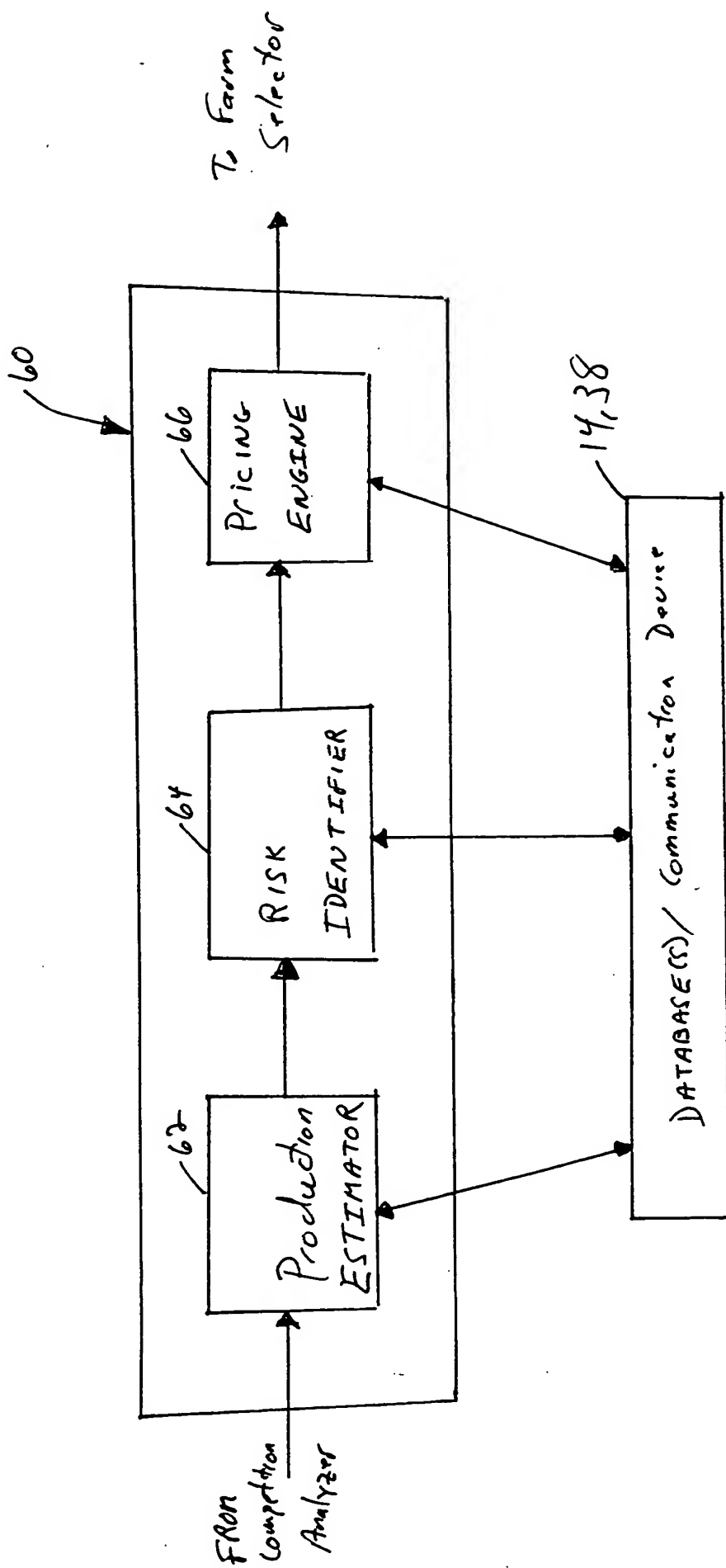


FIG. 5

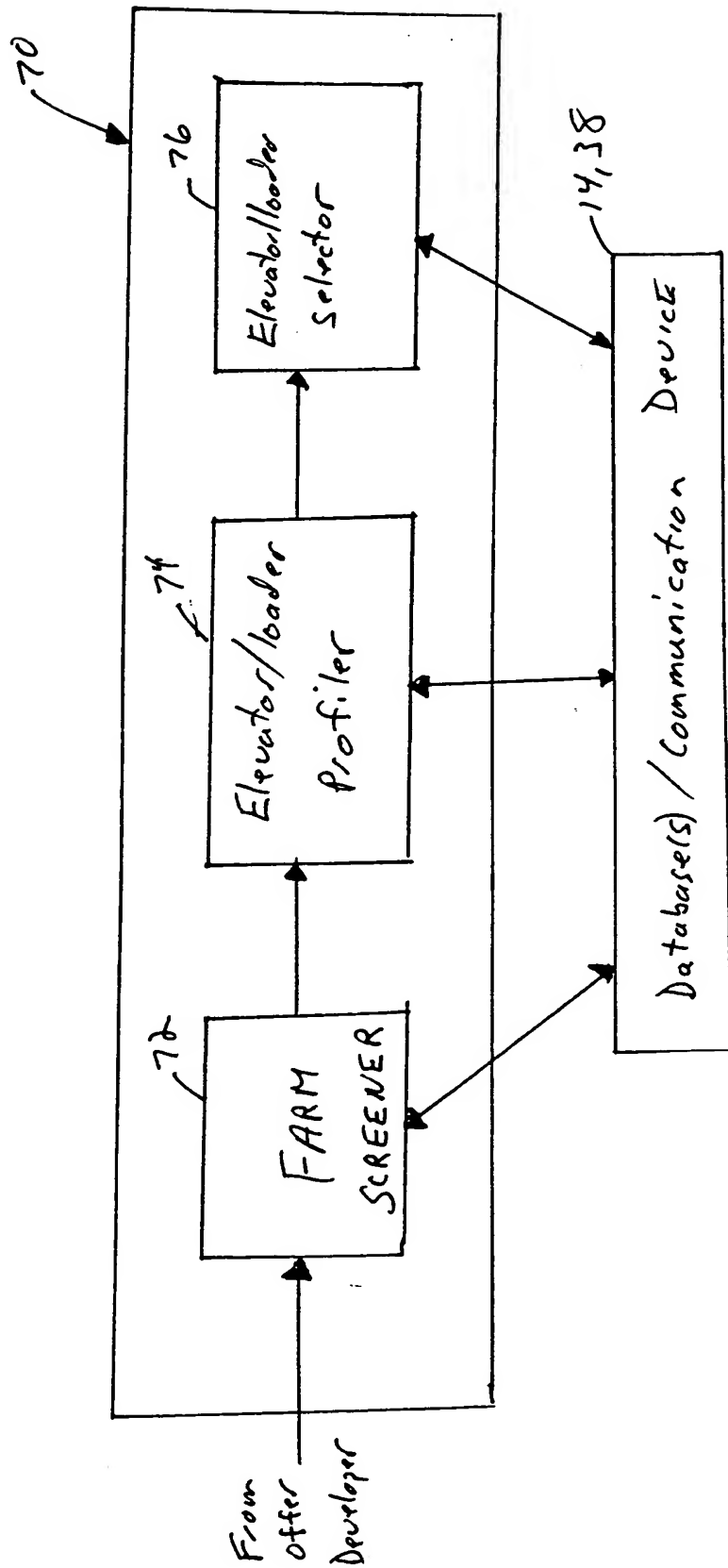


FIG. 6

Top Level - Control Flow - 1

Assume:

- 1) one product type at a time being analyzed
- 2) one buyer location

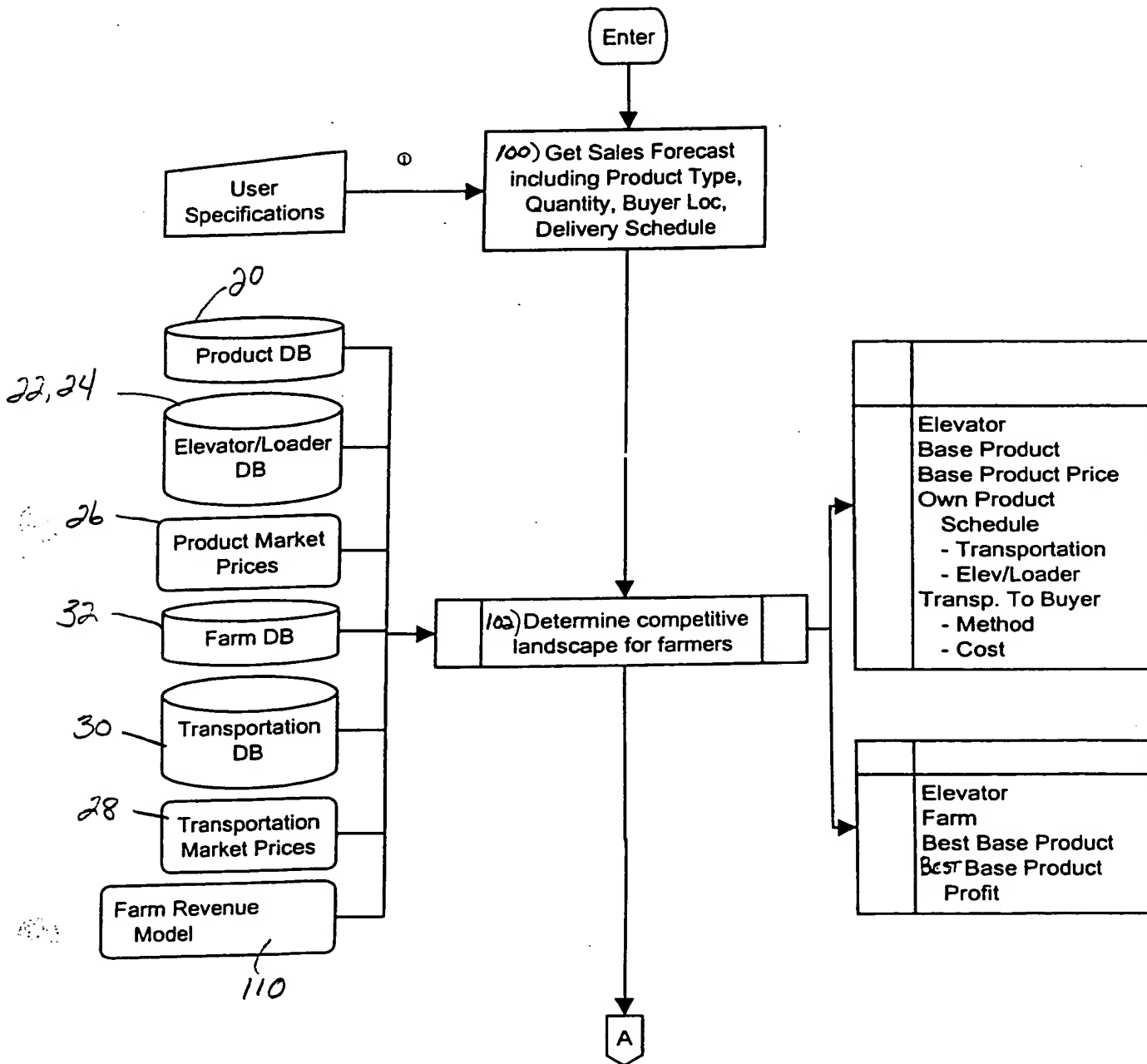


FIG. 7A

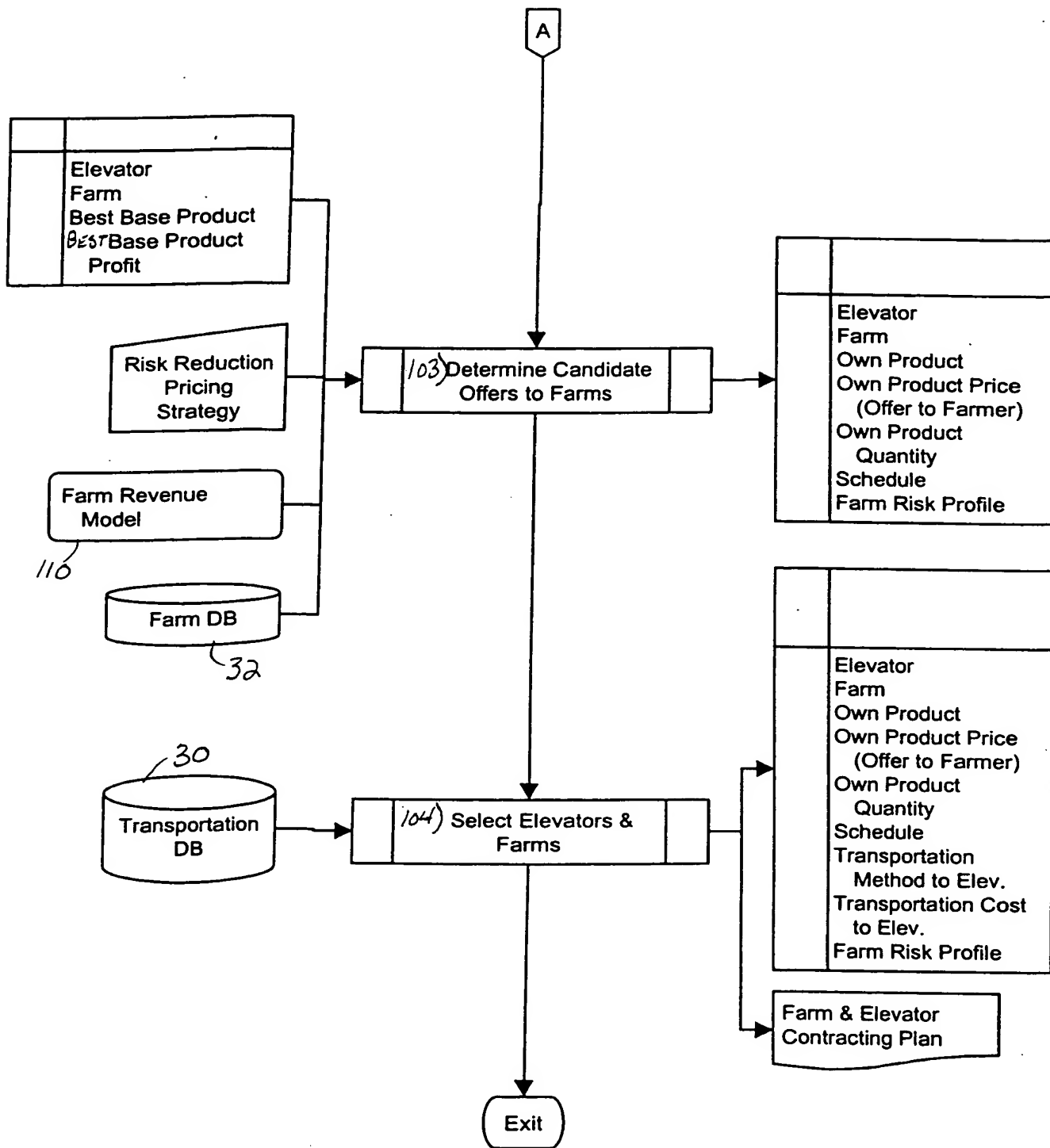


FIG. 7B

Top Level Control Flow – Table Illustrations

① Sales Forecast Table

Renessen Product #1

	June 2001	July 2001	August 2001	...
Chicks 4 U - Memphis	100	120	130	...

FIG. 8

Determine Competitive Landscape for Farmers - Control Flow - 1 (Outside Loop - Elevator/Loader).

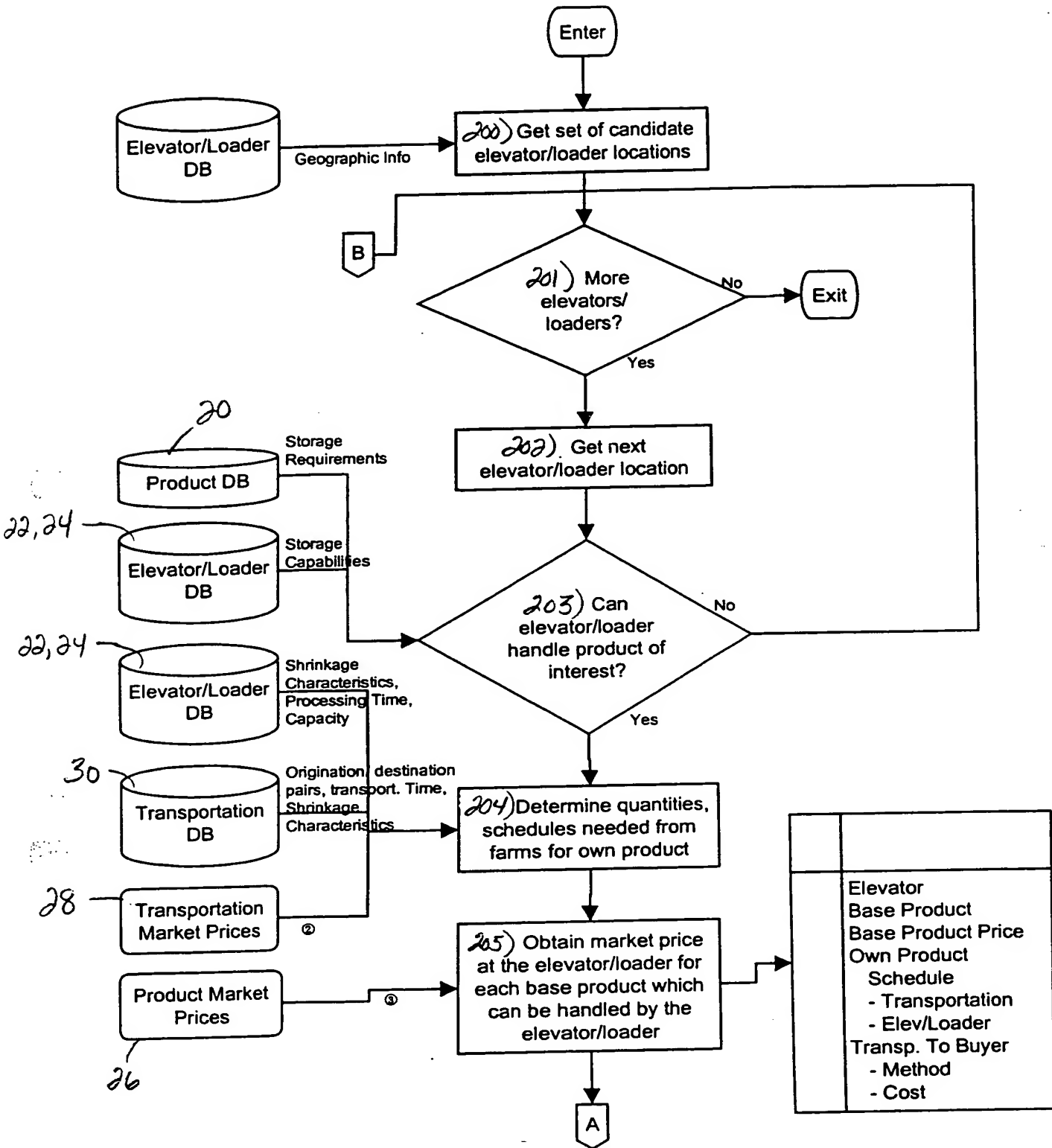


FIG. 9A

Determine Competitive Landscape for Farmers - Control Flow - 2 (Inside Loop - Farms)

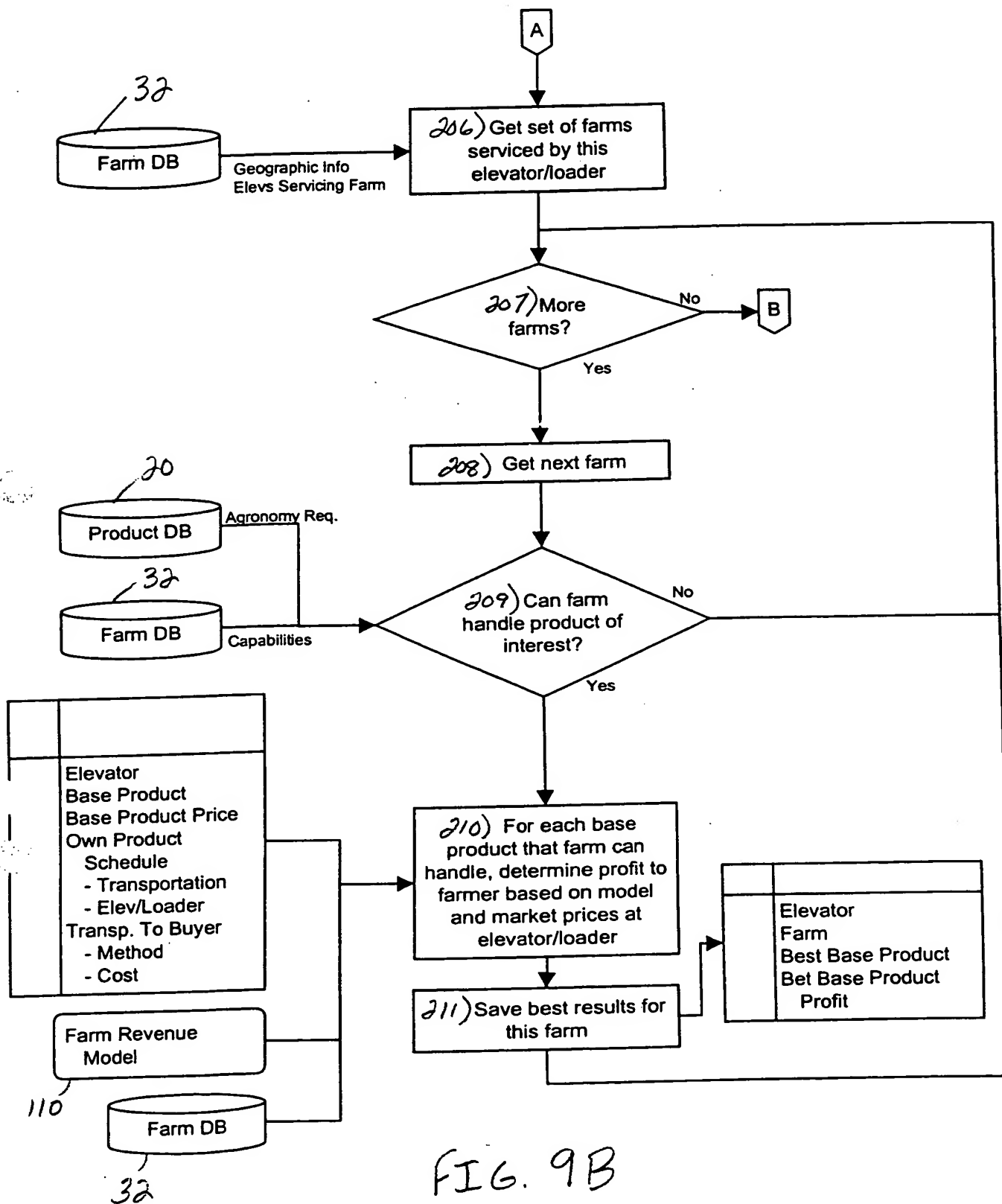


FIG. 9B

Determine Competitive Landscape for Farmers – Table Illustrations

② Transportation Market Prices (Source can be table or Internet "lookup")

				Frick Trucking
				#1 Yellow Corn Transportation Charges
				June 2001
				GreenGrey Railroad
				#2 Yellow Corn Transportation Charges
				June 2001
				Origination
				GreenGrey Railroad
				#1 Yellow Corn Transportation Charges
				June 2001
				Origination
				Wichita
				Omaha
				...
Destination	Chicks 4 U Feed Mill	.01	.007	...
	Beef 4 All Feed Mill	.005	.01	...

FIG. 10

③ Product Market Prices (Source can be table or Internet "lookup")

Product	Elevator/Loader	June 2001 Unit Price	July 2001 Unit Price	...
#1 Yellow Corn	Wichita	0.38	0.37	...
#1 Yellow Corn	Omaha	0.35	0.34	...
#1 Yellow Corn	Francisville	0.37	0.37	...
#3 Wheat	Wichita	0.25	0.25	...
...

FIG. 11

Determine Candidate Offers to Farms - Control Flow

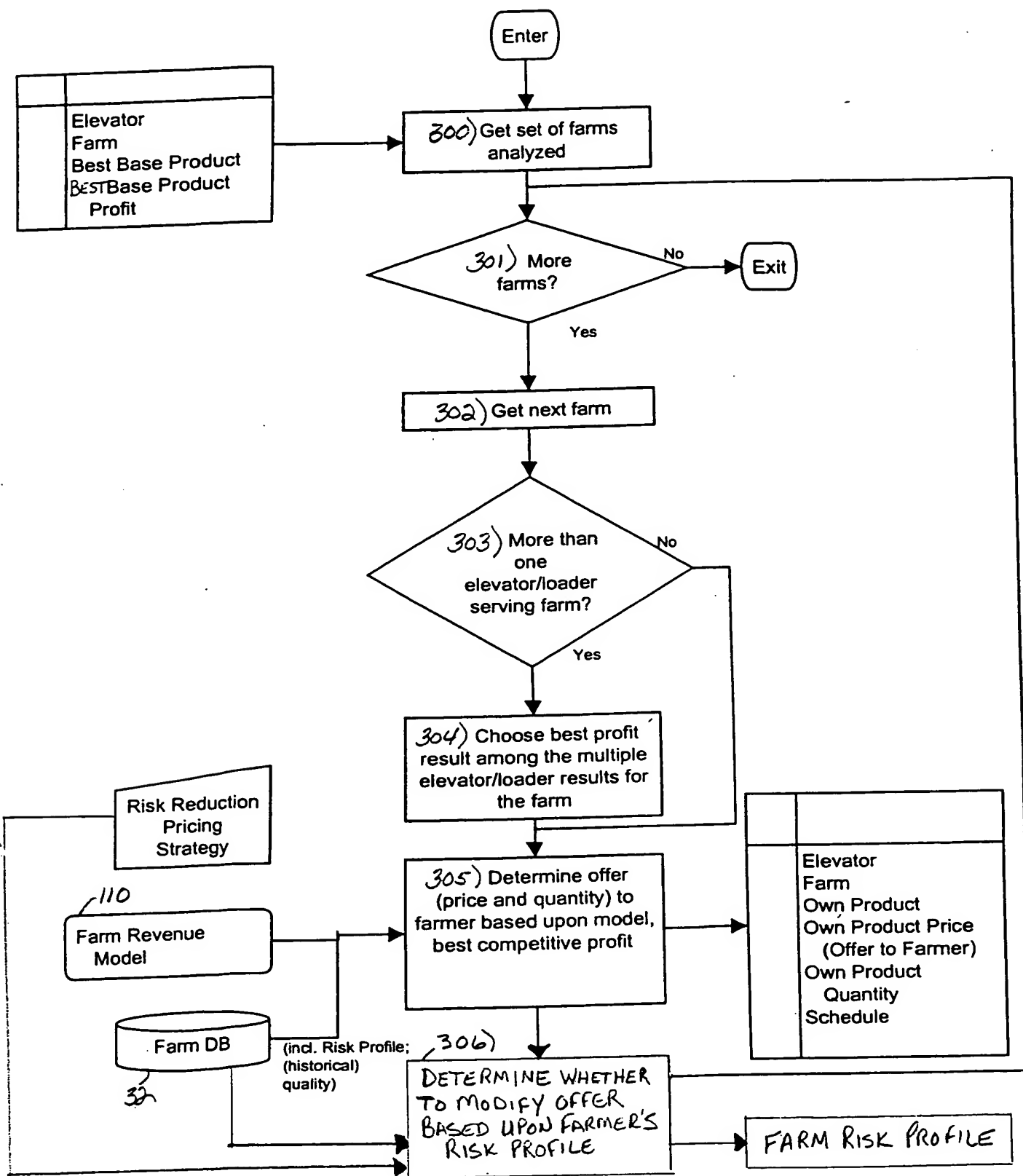


FIG. 12

Select Elevators and Farms - Control Flow

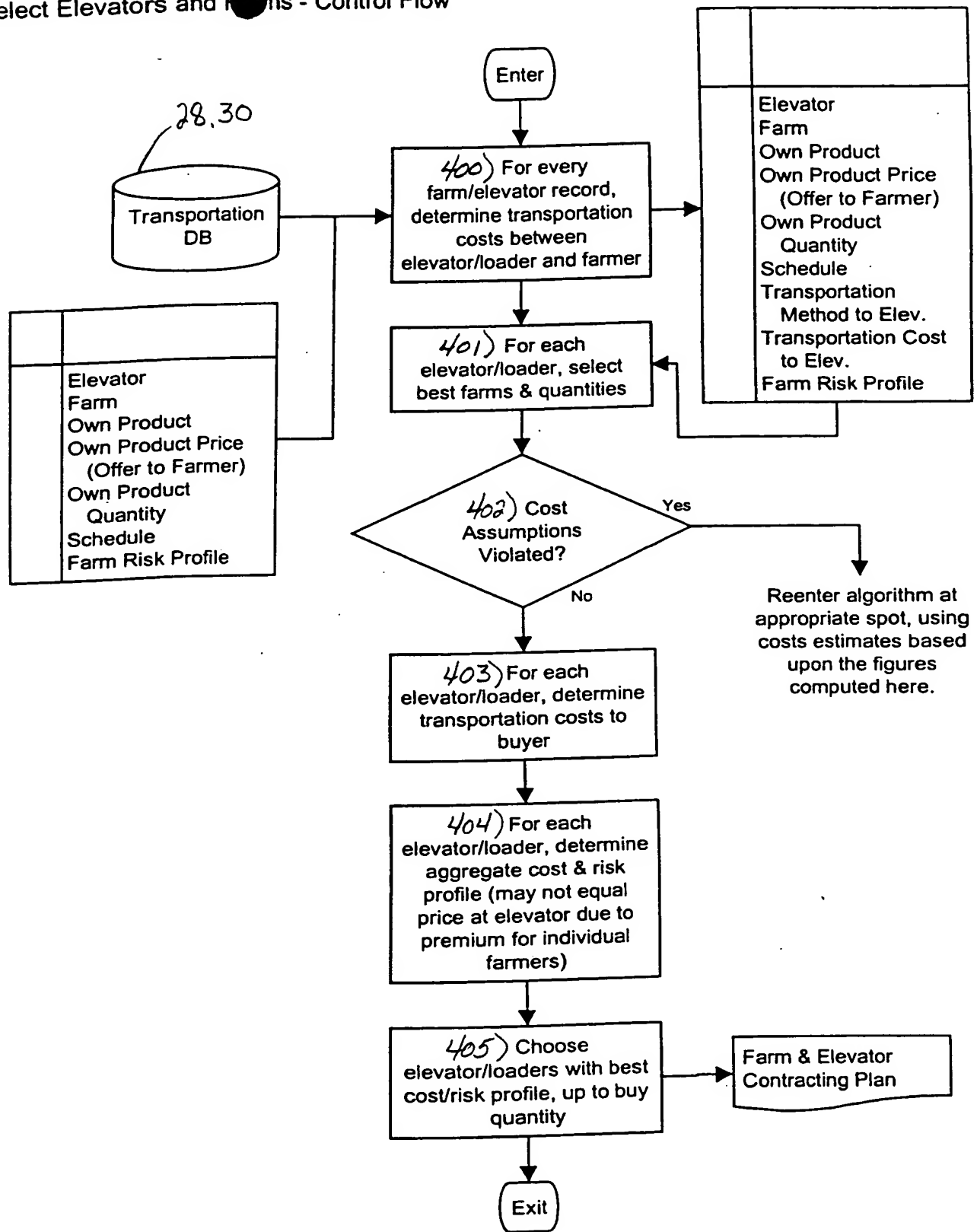


FIG. 13

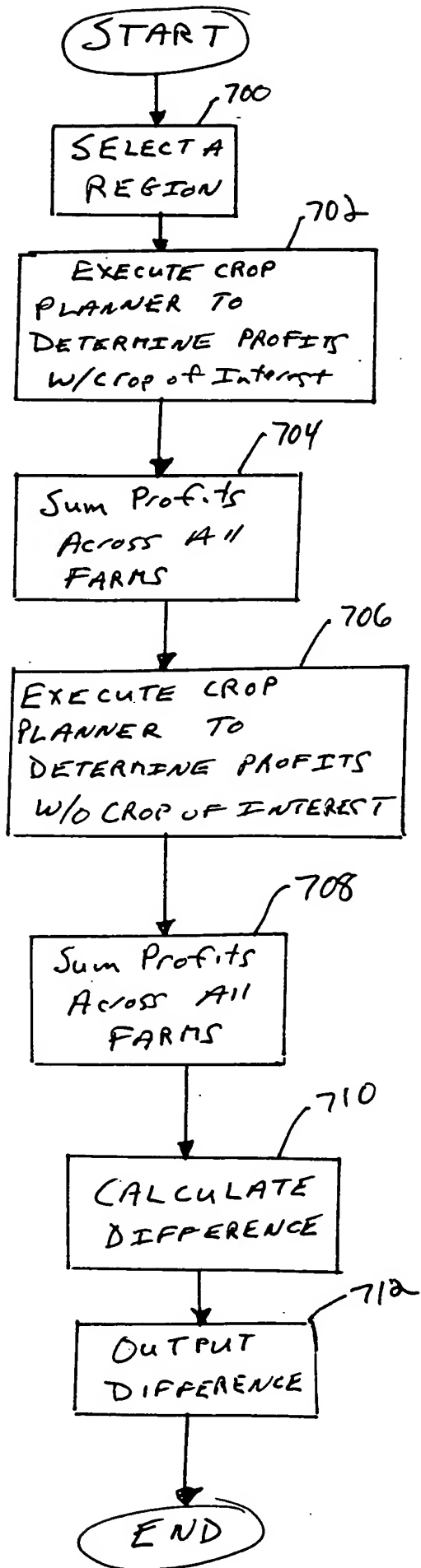


FIG. 14

